

Overconfidence And War The Havoc And Glory Of Positive Illusions

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Following one of his mentors, the Harvard anthropologist Richard Wrangham, he suggests that overconfidence might once have been helpful in war and conflict. On the ancient African savannah, it was actually rational to misestimate your own capacities: a fearsome appearance and bold tactics could intimidate the enemy and help carry the day during lightning raids on enemy camps.

Overconfidence and War: The Havoc and Glory of Positive ...

But as Dominic Johnson argues in Overconfidence and War, states are no more rational than people, who are susceptible to exaggerated ideas of their own virtue, of their ability to control events, and of the future. By looking at this bias—called

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“ positive illusions ” —as it figures in evolutionary biology, psychology, and the politics of international conflict, this book offers compelling insights into why states wage war.

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Overconfidence and War: The Havoc and Glory of Positive Illusions. Opponents rarely go to war without thinking they can win--and clearly, one side must be wrong. This conundrum lies at the heart of the so-called "war puzzle": rational states should agree on their differences in power and thus not fight.

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