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speak directly in your ear.
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"The Presentation Secrets of Steve Jobs reveals the operating system behind any great presentation and provides you with a quick-start guide to design your own passionate interfaces

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with your audiences." –Cliff
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In The Presentation Secrets of Steve Jobs Carmine Gallo maps out a ready-to-use framework to help you plan, deliver and refine the best presentation of your life.

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One major construction company scored an \$875 million contract after converting its boring old presentation into a dynamic one that copied every technique revealed in the book.

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According to some observers,
Steve Jobs labours over
every slide, each one
“written like a piece of
poetry.” Jobs has been known
to spend hours upon hours

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over many days rehearsing every section of his keynotes. Nothing is left to chance. Jobs makes a presentation look effortless because he has spent hours preparing it. 8. Sell dreams, not products

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can take charge of any room,
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concisely and clearly,

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convey the value of your products and services, and sell your ideas more persuasively than you ever imagined possible. Best of all, you'll blow away the competition, turning prospects into clients and

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clients into evangelists for
your brand.

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A Steve Jobs presentation
has all the elements of a

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Steve Jobs—heroes and
villains, stunning visuals
and a supporting cast. And,
like a movie director, Steve
Jobs “storyboards” the plot.
Before you go digital and
open PowerPoint, spend time
brainstorming, sketching or

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whiteboarding in the early
stages.

*The Presentation Secrets of
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Steve Jobs' presentations,
mapped by Carmine Gallo in
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Steve Jobs: How to Be Gallo
Insanely Great in Front of
Any Audience, were
structured like one of his
favourite...

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“The Presentation Secrets of Steve Jobs” is one of the smartest books I read lately (which something because I read a lot). Author Carmino Gallo goes through the usual, explaining Jobs’ style (1) Create the Story

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(2) Deliver the Experience
(3) Refine and rehearse So far so good, all of this is well-known. What sets this book apart is that Gallo shows the actual “improvement Jobs created.”

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*The Presentation Secrets of
Steve Jobs by Carmine Gallo*

In his 2009 book, *The
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Steve Jobs: How to Be
Insanely Great in Front of
Any Audience*, Carmine Gallo
extensively researched 20

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presentations. From that
research, he proposes 18
lessons to help us improve
the way we present to our
audiences.

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Steve Jobs Carmine Gallo, is

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Steve Jobs
a communication skills coach
for some of the world's most
admired brands, an Emmy
award-winning television
anchor and the author of
several...

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operating system behind any
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provides you with a quick-
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